

The RCS ExpoSmart App turns any Apple or Android Smartphone or Tablet into a Valuable Lead Capture & Qualify Tool

Using the ExpoSmart App, your sales team can quickly and easily scan an attendee badge to capture vital information and so much more, giving your company the advantage in turning prospects into customers

What are the benefits of the ExpoSmart App?

SEAMLESS

Convenient and secure cloud syncing and storage of your leads for real time, 24/7 access and sharing from any device



SECURE

Password protected exhibitor portal safeguards your valuable leads and provides access to your entire team

Unlimited downloads of your leads as an

xls/xlsx or csv file you can easily transfer

Add notes or custom qualifiers to provide



SUPPORTED

into your own CRM system

ORGANIZED

We're here to help! Get expert software and hardware guidance before, during and after the show

Compare the options and features of the ExpoSmart App ExpoSmart App on YOUR device: **ExpoSmart App on RCS Android phone:** use your own device, no hardware to rent, no desk ✓ use an RCS device, Android phone loaded with the ExpoSmart app to visit compatible with Android and iOS smart phones or perfect for exhibitors that do not want to use their tablets own device ✓ add notes relevant to each lead that download with ✓ add notes relevant to each lead that download with your file your file leads are uploaded to the cloud in real time for leads are uploaded to the cloud at the end of the immediate access show ✓ add on features available to enhance your lead ✓ add on features available to enhance your lead capture capabilities capture capabilities Consider these upgrade options available with the ExpoSmart app ExpoAction: send out a timely and relevant message that keeps your prospects engaged and interested in your product or service; create your own personalized follow up email that sends out automatically when an attendee badge is scanned Custom Qualifiers: proper lead qualification helps your sales team prioritize high-quality prospects, personalize the

sales experience, and close more deals; create up to 20 custom questions with up to 20 responses each that fit your company's criteria to define the ideal customer

Questions about our lead retrieval products? Reach out to RCS Exhibitor Services at exhibitorserv@rcsreg.com

QUALIFIED

your team with a collection of ideal prospects who are ready to buy

EFFECTIVE

Automated follow up with the scan of a badge sends an email message to the prospects your team engages





PICS 2024 LEAD RETRIEVAL ORDER FORM

STEP ONE: Pick Your Options

Options & Rates

Order early & save!

ExpoSmart App on your own phone or tablet (compatible with Android or iPhone)						
	Early bird ends 7/26	Advance ends 8/30	Onsite after 8/31	quantity	total USD	
Single License	\$300	\$390	\$480		\$	
Up to 5 Licenses	\$475	\$620	\$760		\$	
ExpoSmart App on an RCS Android phone						
Single RCS Phone	\$400	\$520	\$640		\$	
STEP TWO: Choose Your Upgrades						
Available with the ExpoSmart App on your own device or RCS Android phone						
Expo Action Email	\$250	\$325	\$400		\$	
Custom Qualifiers	\$125	\$165	\$200		\$	
Available only with ExpoSmart App on an RCS Android phone						
High Speed Scanner	\$95	\$100	\$120		\$	
Delivery & Pick-up			\$150		\$	
STEP THREE: Place Your Ord	Order Total \$					
Click this link to order now <u>rcsreg.com/leads/pics2024</u>						
Want to email your order instead? Complete and sign the section below and email to <u>exhibitorserv@rcsreg.com</u> An Exhibitor Services Representative will call you for payment. A \$10 processing fee will be added to your order total Please note that orders are not confirmed until payment has been collected You will receive an email confirmation & receipt of your order once it has been processed						

Name	Phone	
Company		Booth #
Email	Signature	

Your signature is required and is acknowledgement & acceptance of the Terms & Conditions

TERMS & CONDITIONS: No refunds for orders placed, but not utilized onsite. Refunds are not issued for unreported defects. RCS devices must be returned within one hour of the close of the event. Non-returned devices recovered by RCS will be charged a full delivery charge. Lost or damaged units will be charged a replacement fee of \$1,800.